

COMPANY OVERVIEW

Central Florida Electrical Co (“CFEC” or the “Company”) was incorporated in the mid-eighties. This multiple award-winning electrical contracting company has served the commercial and residential markets since its inception. This electric company boasts around \$10 Million in annual revenues and has about 60 to 70 talented employees. The company provides a full range of services and has generated a highly prized reputation for excellence and value. *2020 continues to look encouraging.*

BUSINESS STRENGTHS

Summary.. CFEC provides a wide range of services from small jobs such as replacing outlets and switches to full-scale planning and installation for large, new retail centers. Company has bonding capacity in the \$5M to \$7M range. Projects are professionally managed by seasoned Project Managers leading a team of qualified and trained electrical mechanics. Experienced warehouse staff, purchasing agents, and manpower/asset dispatchers are in support of planning every project. Company has the talent to provide quick analysis of the required service by highly qualified mechanics or division manager. Well stocked reliable service vehicles with modern tools and an extensive supply of parts will solve the issue at hand.

Devoted and Knowledgeable Management Team and Workforce. CFEC’s management team has been in place since the mid-eighties. Further, the Company has a multi-disciplinary organization with a well-trained team of nearly 70 personnel experienced in project management, new installation, planning, design, business development and much more.

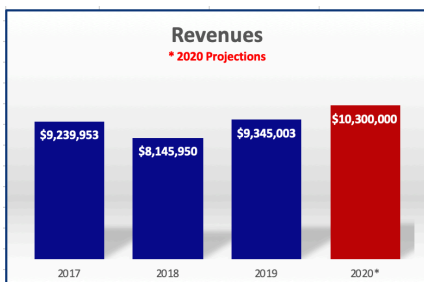
Awards, Registrations, Licenses, Memberships, Etc. CFEC is a recipient of numerous organization and community-based awards. Fully licensed and crossed trained team network. Connected to numerous organizations and stands out as a leader within the industry.

New Construction Commercial Projects include:

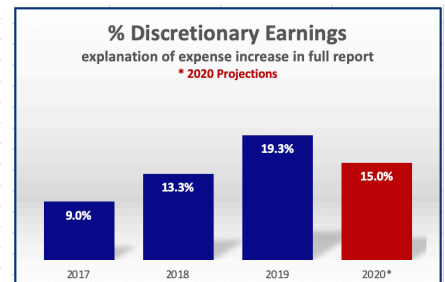
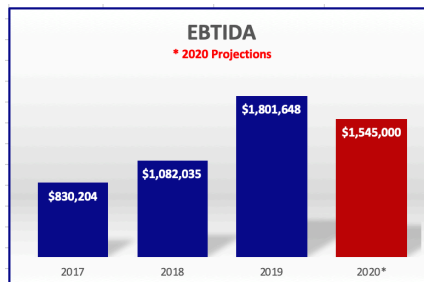
- | | |
|------------------------------|---------------|
| Multi-Floor Office Buildings | Call Centers |
| Healthcare | Hospitality |
| Hospitality | Manufacturing |

FINANCIAL OVERVIEW

REVENUE TRENDS



EARNINGS TRENDS

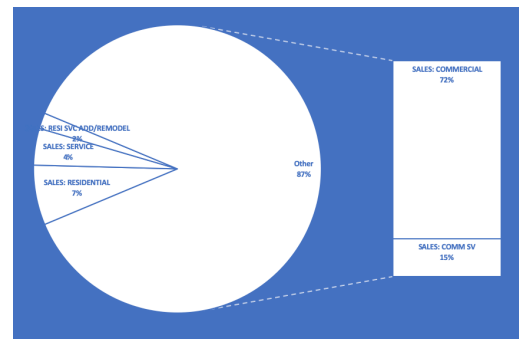
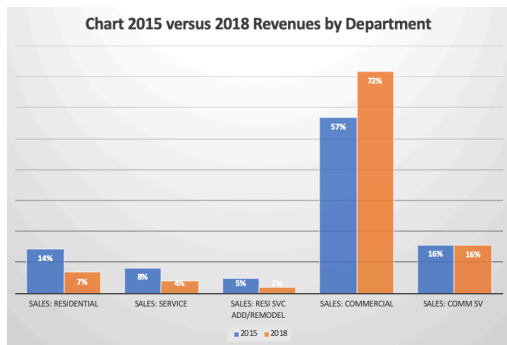


QUALITY NOTE

Very low Workman's Compensation Modification Rate Technicians & Mechanics Carry OSHA 10 cards
On Staff Safety Director Supervisors & Managers Carry OSHA 30 cards
Fully Implemented Safety Program Training & Team Motivation Processes

HISTORICAL INCOME STATEMENTS

Year	2020		2019		2018		2017	
Data Source	Owner Estimate Projected	%	Accountant Financials	%	Accountant Financials	%	Accountant Financials	
Total Income	\$10,300,000		\$9,345,003		\$8,195,950		\$9,239,953	100%
Cost of Goods	\$6,004,900	58.3%	\$7,037,128	74.5%	\$4,568,168	55.0%	\$7,326,924	71.70%
Gross Profit	\$4,295,100	41.8%	\$2,307,875	25.5%	\$3,627,782	45.0%	\$1,913,029	28.30%
Total Expenses	\$2,578,000	25.0%	\$1,053,088	8.7%	\$2,876,425	34.7%	\$2,200,706	21.50%
EBITDA	\$1,545,000	14.0%	\$1,801,648	19.3%	\$1,082,035	13.3%	\$830,204	9.0%



Additional Information

Associated Builders and Contractors reported in October 2019 "nearly 63% of contractors expect sales to rise over the coming six months. More than half expect larger profit margins while about three in five contractors expect to expand staffing levels."

Legacy Venture Group USA has been engaged as the exclusive advisor for the Company. A comprehensive business review is available through Legacy Venture Group USA upon execution of a Non-Disclosure/Confidentiality Agreement. Under no circumstances should any contact be made to the Company's employees, suppliers, or customers without the Company's consent.

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